

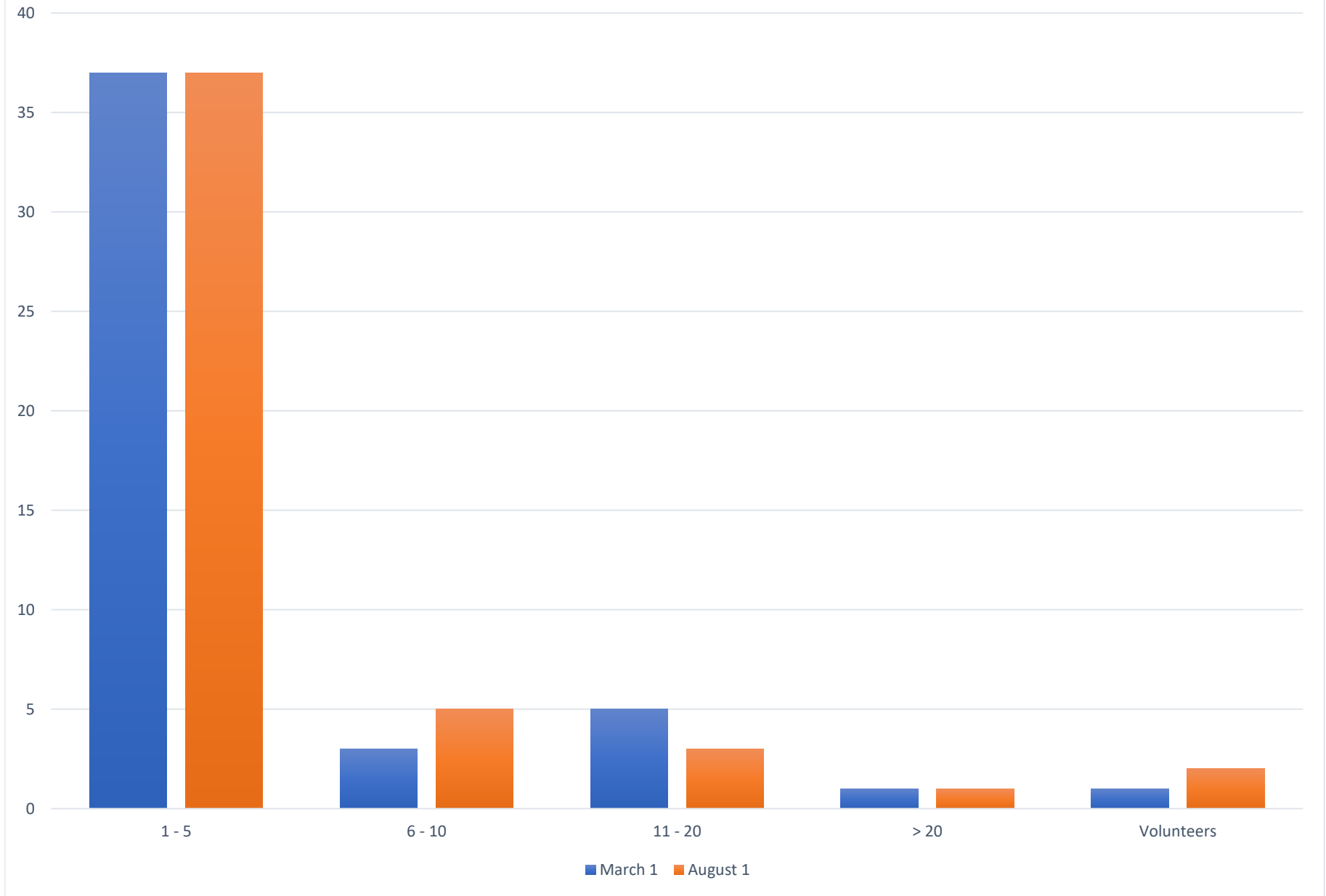
CARES Grant Business and Owner Survey

Recipients of the four small business grant programs funded by US Treasury CRF funds were asked to participate in an anonymous / voluntary survey describing their business and ownership demographics. 49 of the 53 grantees or 92% completed at least one question on the survey. All questions with answer selections are below with results following.

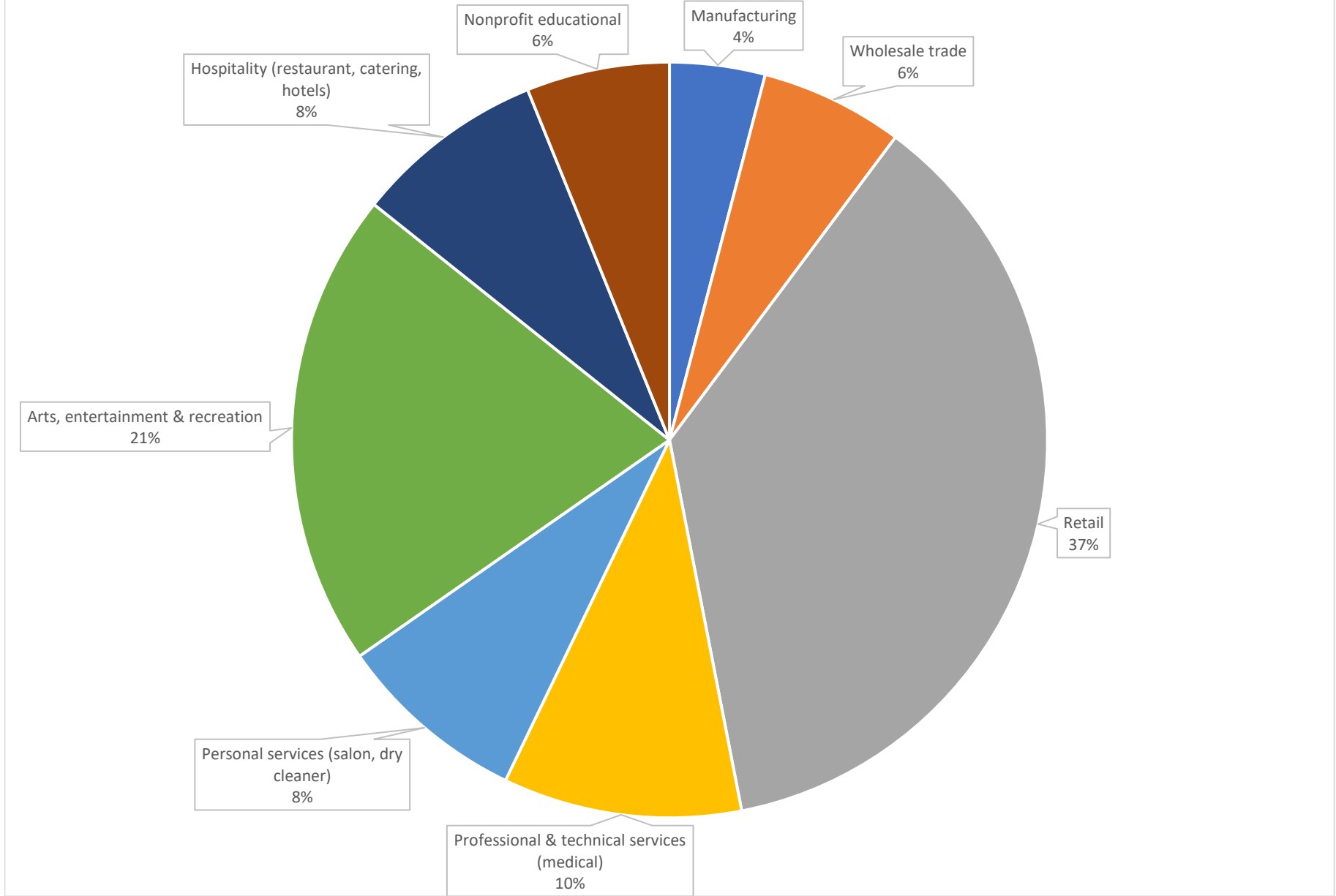
1. How many FTE's did you have on March 1, 2020? (count owners and all employees, see note on FTE)
 - a. 1-5
 - b. 6-10
 - c. 11-20
 - d. > 20
2. How many FTE's did you have on August 1, 2020?
 - a. 1-5
 - b. 6-10
 - c. 11-20
 - d. > 20
3. What broad business category do you belong?
 - a. Agriculture
 - b. Construction
 - c. Manufacturing
 - d. Wholesale trade
 - e. Retail
 - f. Transportation and warehousing
 - g. Information Technology
 - h. Finance and insurance
 - i. Real estate and rental and leasing
 - j. Professional and technical services (medical)
 - k. Personal Services (salon, dry cleaner)
 - l. Arts, entertainment, and recreation
 - m. Hospitality (restaurant, catering, hotels)
4. How long have you been in business?
 - a. < one year
 - b. 1-5 years
 - c. 6-10 years
 - d. > 11 years
 - e. 60-69
 - f. 70-79
 - g. 80 or above

5. What is the Race/Nationalorigin of the business owner?
 - a. White (not Hispanic or Latino)
 - b. Black or African American (not Hispanic or Latino)
 - c. Hispanic or Latino
 - d. Asian (not Hispanic or Latino)
 - e. American Indian/Alaskan Native (not Hispanic or Latino)
 - f. Native Hawaiian or Other Pacific Islander (not Hispanic or Latino)
 - g. Prefer Not to Disclose
6. To which gender identity does the business owner most identify?
 - a. Male
 - b. Female
 - c. Transgender Female
 - d. Transgender Male
 - e. Gender Variant/Non-Conforming
 - f. Not Listed
 - g. Prefer Not to Disclose
7. What is the age of the business owner?
 - a. 20-29
 - b. 30-39
 - c. 40-49
 - d. 50-59
 - e. 60-69
 - f. 70-79
 - g. 80 or above
8. Has the business owner ever served on active duty in the U.S. Armed Forces, Reserves, or National Guard?
 - a. Yes
 - b. No
 - c. Prefer Not to Disclose
9. Is the business owner **registered** with the State of Virginia as a Small, Woman-Owned, and Minority (SWaM) business? (does not apply to nonprofits)
 - a. Yes
 - b. No
10. Is the business owner **eligible** to be a Small, Woman-Owned, and Minority (SWaM) business?
 - a. Yes
 - b. No

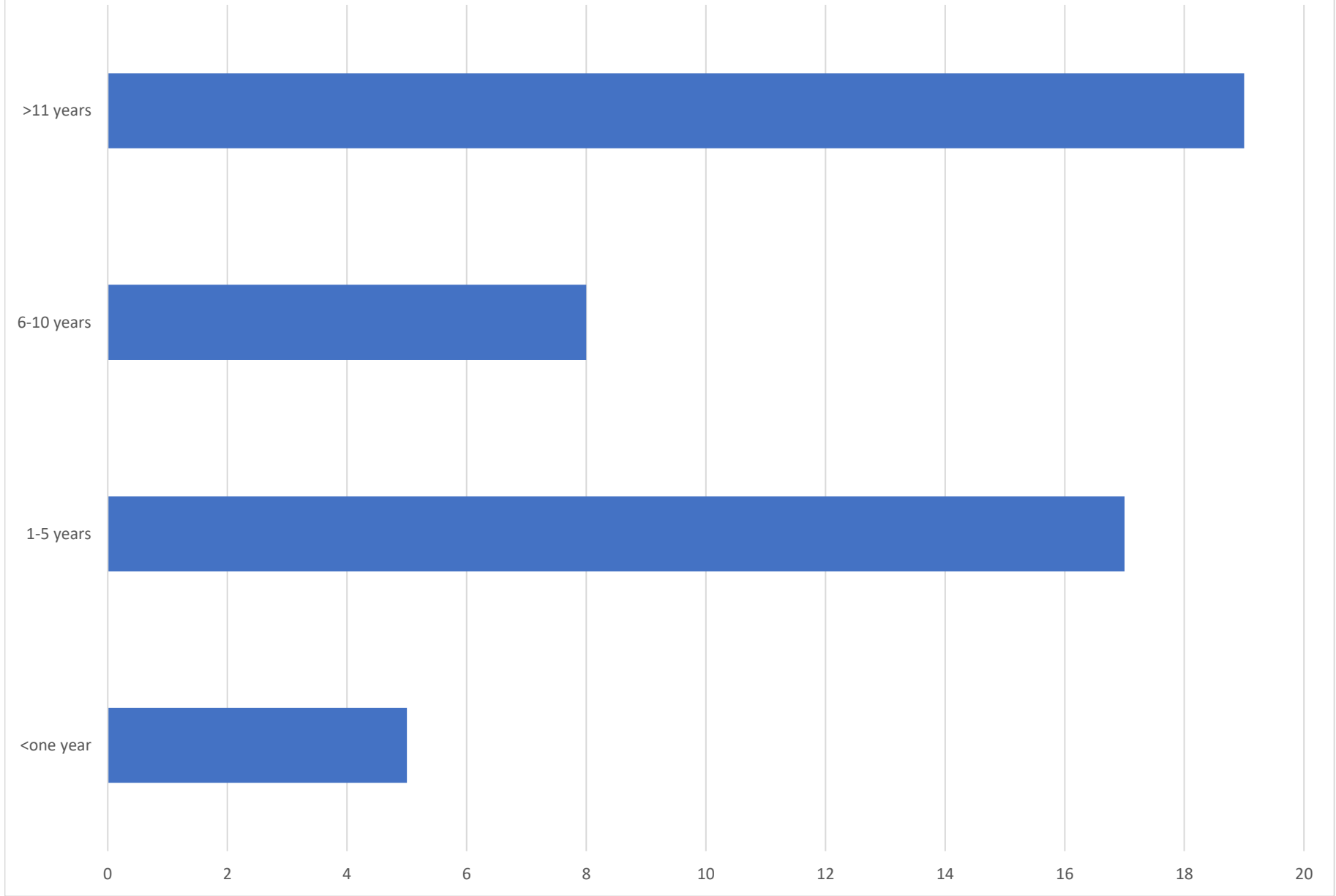
Q1 and Q2: How many FTE did you have March 1 and August 1, 2020



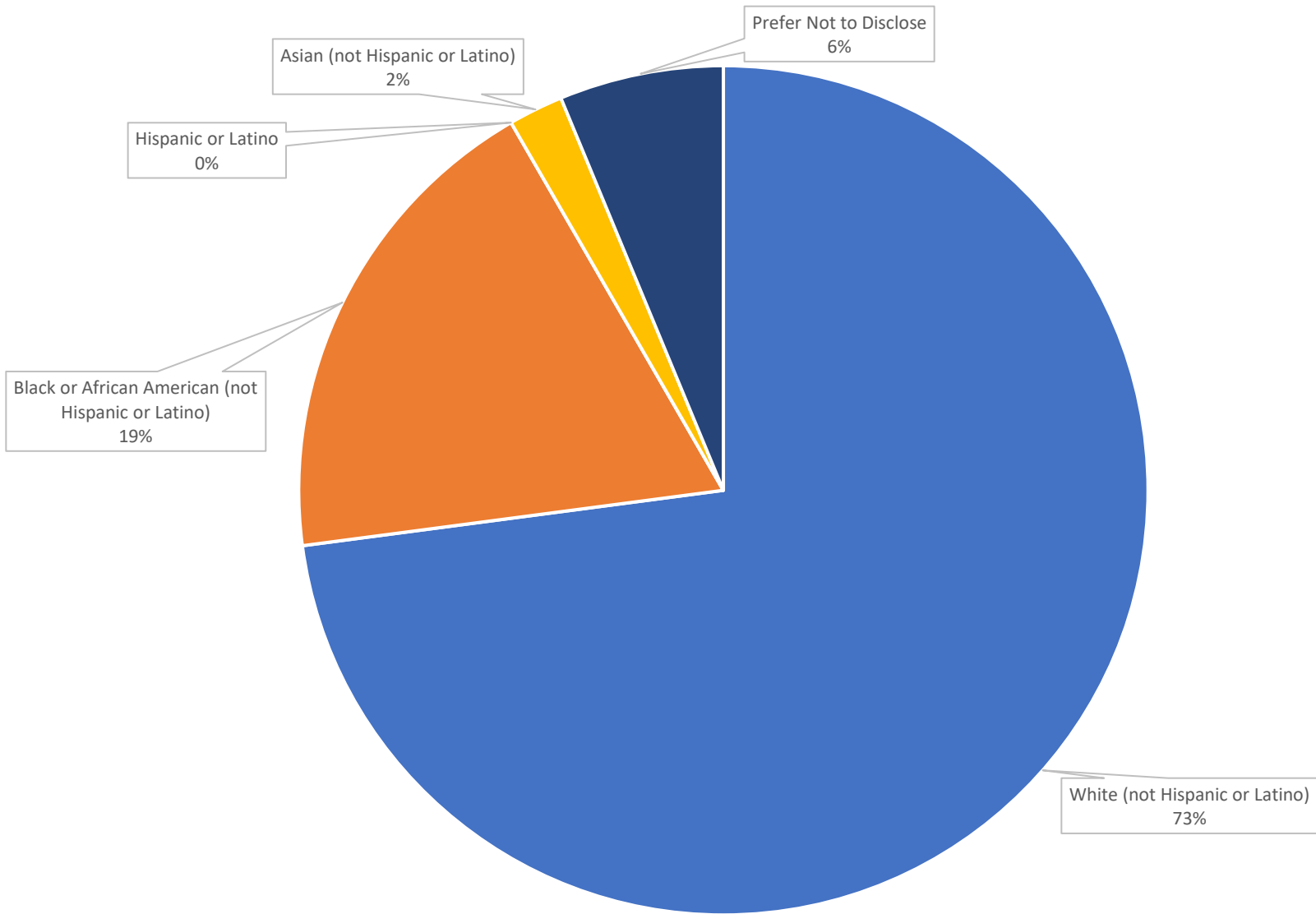
Q 3: What broad business category do you belong?



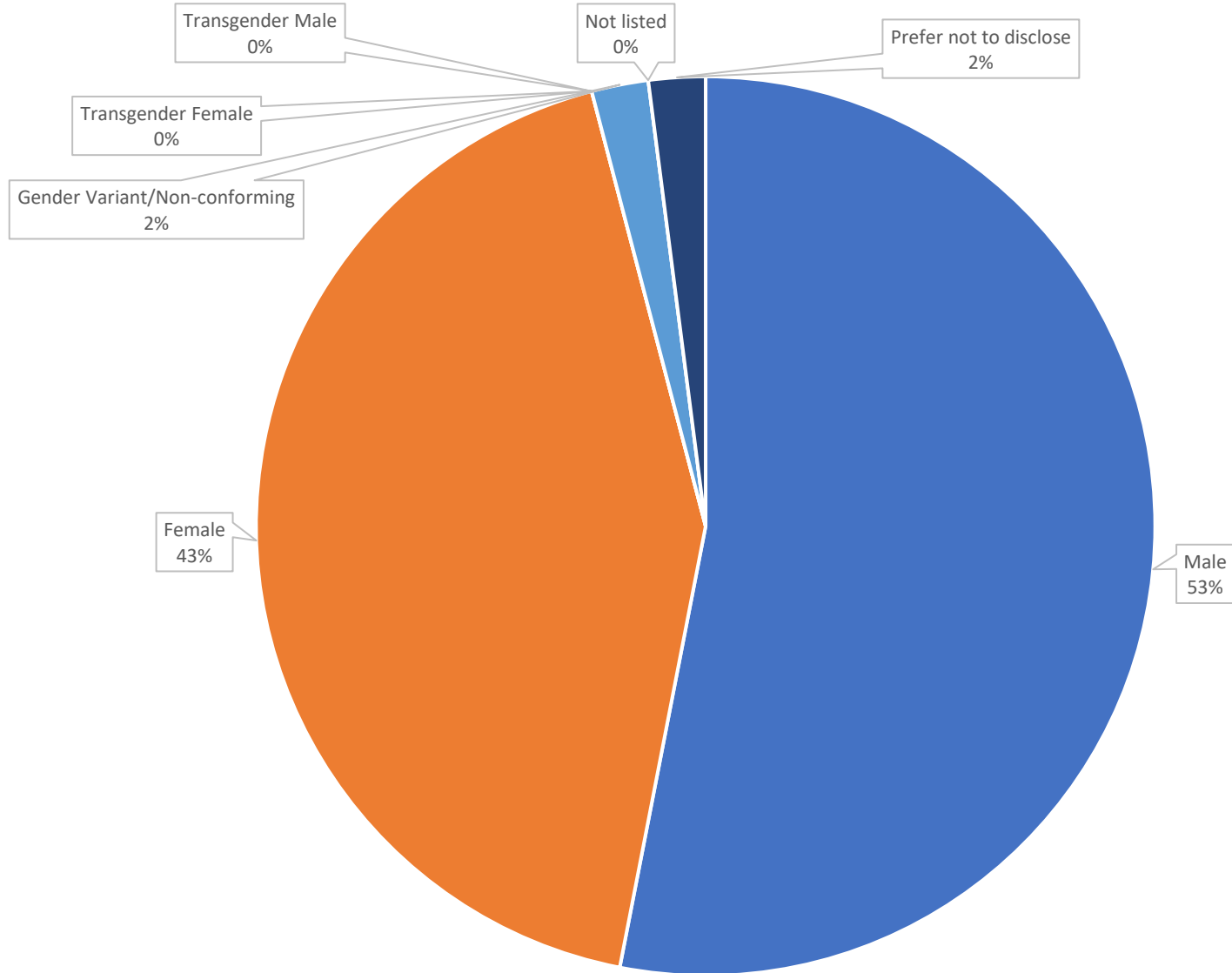
Q4: How long have you been in business?



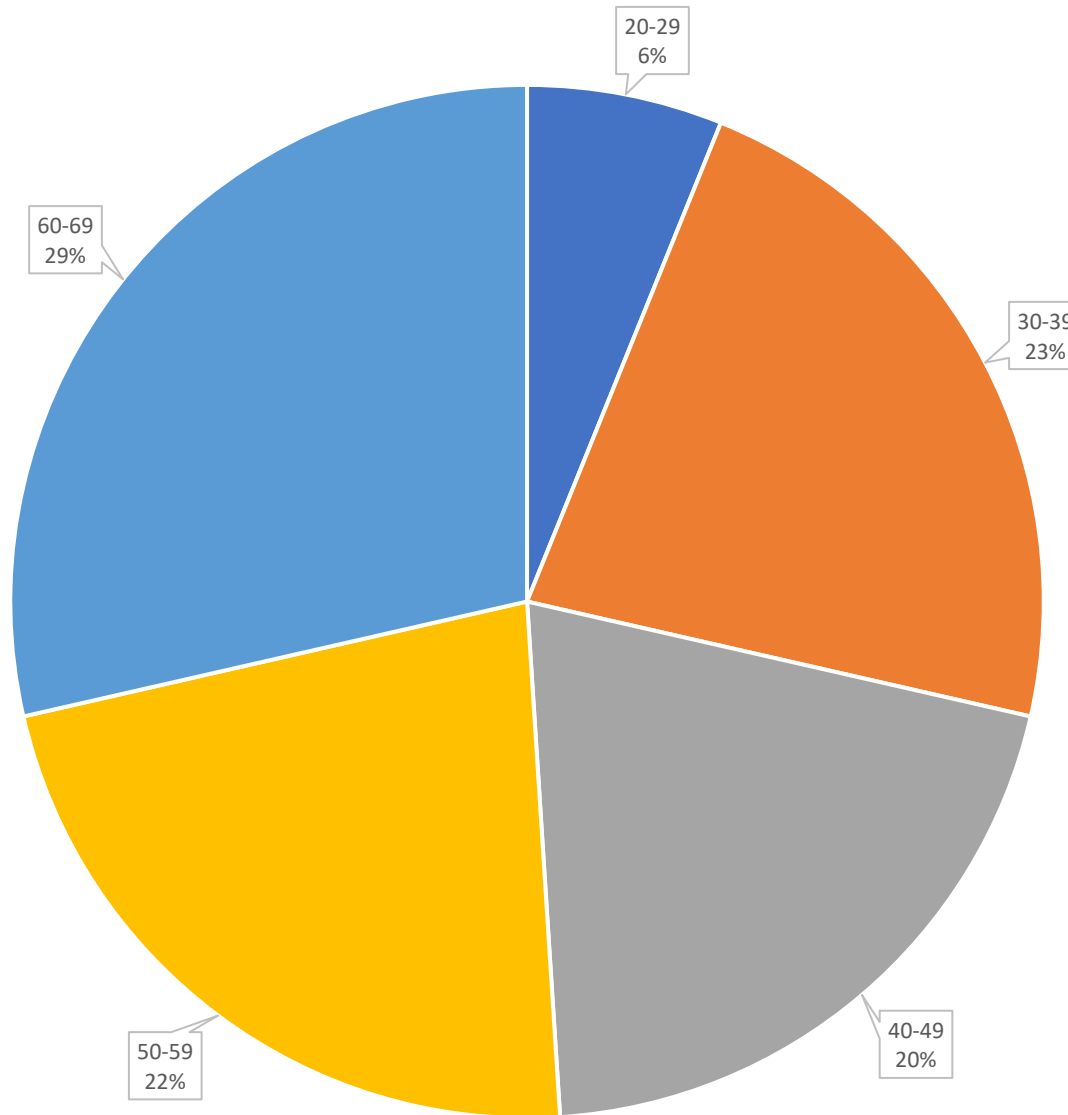
Q 5: What is the race/national origin of the business owner/executive director?



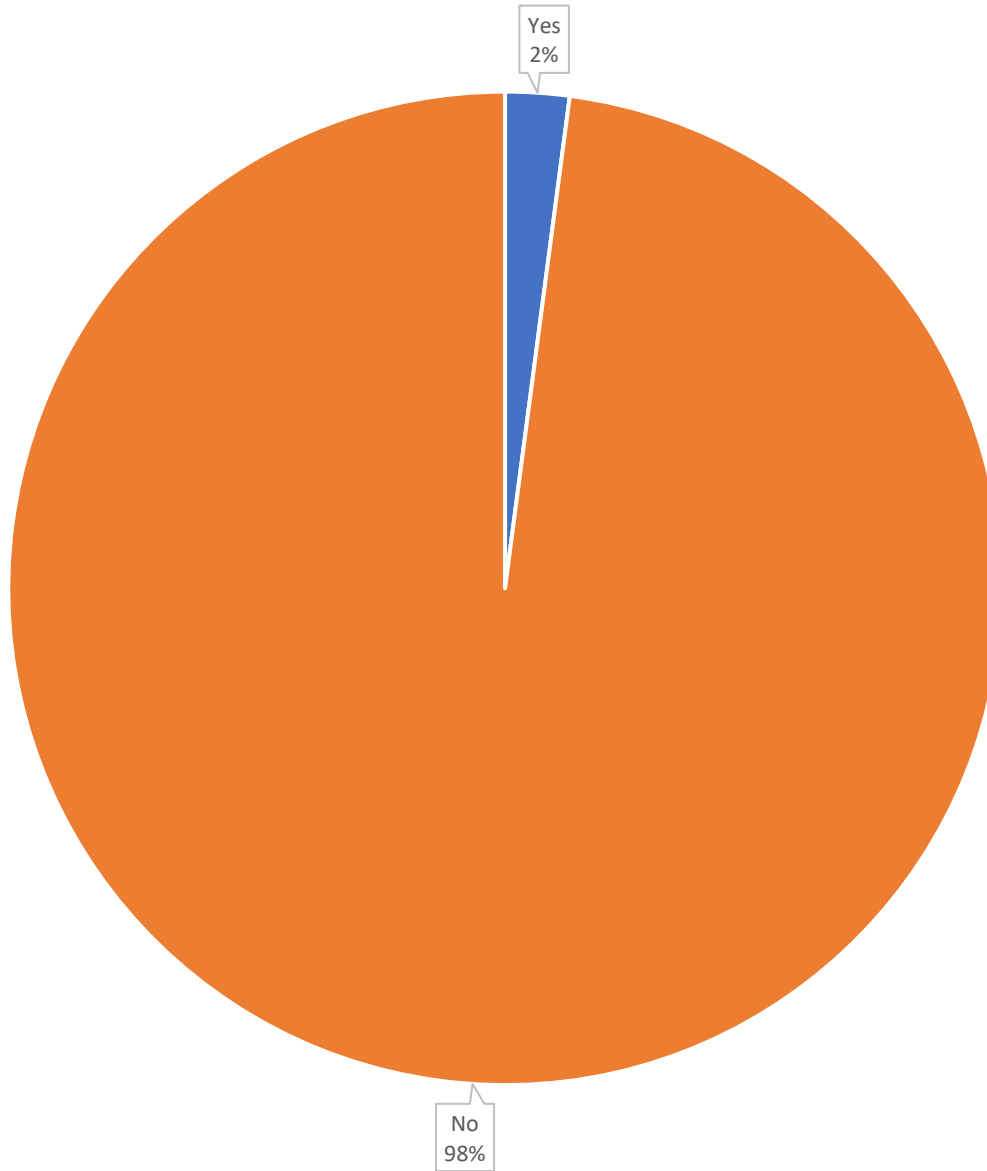
Q6: To which gender identity does the business owner/executive director most identify?



Q7: What is the age of the business owner/executive director?



Q8: Has the business owner/executive director ever served on active duty in the U.S. Armed Forces, Reserves, or National Guard?



Q 9 and 10: Is the business owner registered or eligible to register with the State of Virginia as a Small, Woman-Owned, and Minority (SWaM) business?

